



Livingston James



Position Profile

Fractional CFO



Welcome Note.....	3
About Wobble Genomics	4
The Role.....	5
Preferred Candidate Profile	7
Remuneration & Process	8



Founded in 2021, Wobble Genomics is a spin out from the University of Edinburgh. Wobble Genomics' technologies allow for the discovery and detection of full-length RNA, a new class of biomarkers that can be used to advance diagnostics and drug development. We are currently developing a liquid biopsy diagnostic platform that can detect cancer more accurately while providing insight into best treatment options. We are utilising our platform to help develop safer and more effective therapies for cancer patients.

As an early-stage start-up with high potential for growth, we are building a world class team. We have raised over £10.5M with major investments from Eos Advisory, IQ Capital, Mercia Ventures, and BGF. We have received over £500K in grants from Scottish Enterprise and Innovate UK.

Wobble Genomics is operating at the intersect of some of the most dynamic and exciting technological areas including next generation sequencing, precision medicine, big data, and AI.

Our vision is to combine these technologies to deliver on the promise of a future where we can detect disease early and cure people faster.

Regards,



Richard Kuo
Founder & CEO

About Wobble Genomics



Wobble Genomics was established by Dr Richard Kuo, who has more than 15 years' experience in biology and bioengineering, including over 10 years carrying out research into long-read RNA sequencing at the University of Edinburgh's Roslin Institute. Wobble Genomics combines biochemistry with bioinformatics to provide integrated biotechnology solutions through the creation of two core revolutionary core technologies: Level-Up technology which allows for maximum DNA sampling efficiency during sequencing and TAMA software for analysing long read RNA sequencing data.

In 2021, the business spun out of the Roslin Institute with a seed round of £2.15M supported by Eos Advisory, IQ Capital and Old College Capital and grants totalling over £400K from Innovate UK and Scottish Enterprise.

With this investment, Wobble Genomics began developing its diagnostic platform in stealth mode and starting clinical studies, in collaboration with Professor Mike Dixon OBE at the Institute of Genetics and Cancer, University of Edinburgh.

After exciting results from its initial clinical studies, Wobble raised another round of £8.5M at the end of 2023 led by Mercia Ventures and BGF, with support from Eos Advisory, IQ Capital, and Old College Capital, to drive forward the development of the diagnostic platform and other applications in medicine.

In late 2024, Wobble Genomics emerged from stealth mode showcasing its exciting results at major cancer conferences to mark its next phase of development.





Role:	Fractional CFO – 3 days per week
Reports To:	Founder / CEO
Location:	Edinburgh

The CFO will play a critical role in driving the financial strategy and operations of the company. They will work closely with the CEO to ensure the company's strategic goals are executed and successfully delivered. The role demands a professional with the expertise to navigate change, embrace growth, drive innovation, and empower and further develop a multi-functional team.

Core Responsibilities:

Strategic Financial Leadership

- Prepare the company for a future growth by optimising financial performance
- Provide strategic recommendations to the CEO based on financial analysis and projections
- Act as a trusted advisor to the board, delivering clear, data-backed financial insights to influence high-level strategic decisions
- Present financial results, forecasts, and key metrics in a manner that facilitates action and aligns with the business's growth objectives
- Develop and implement financial strategies to support the company's expansion into the US

Investor Relations & Stakeholder Engagement

- Partner with the CEO to engage and influence potential investors, ensuring the business remains attractive and ready for additional investment
- Manage capital structure and equity planning, optimising financing strategies ahead of additional investment
- Advising the Board on capital structure, debt, and equity financing, and managing relationships with investors and lenders
- Communicate financial performance and strategic initiatives to the board of directors and other key stakeholders
- Serve as a key point of contact for external stakeholders, including auditors, financial institutions and financial service provider

Financial Management

- Manage the preparation of annual budgets, financial forecasts and long-term financial planning, ensuring alignment with the company's strategic goals.
- Financial reporting, overseeing the preparation of financial statements and reports, ensuring accuracy, compliance with regulations, and timely dissemination to stakeholders.
- Monitor and direct the implementation of strategic business plans.

Cost Management

- Maintain a fine balance between cost control & strategic investment
- Understand the financial intricacies of scaling internationally while safeguarding operational efficiency



- Implement and enhance processes to support financial operations and decision-making to ensure the business can deliver planned growth in line with strategy
- Monitoring and controlling costs to ensure the business operates within its financial means

Operational Efficiency

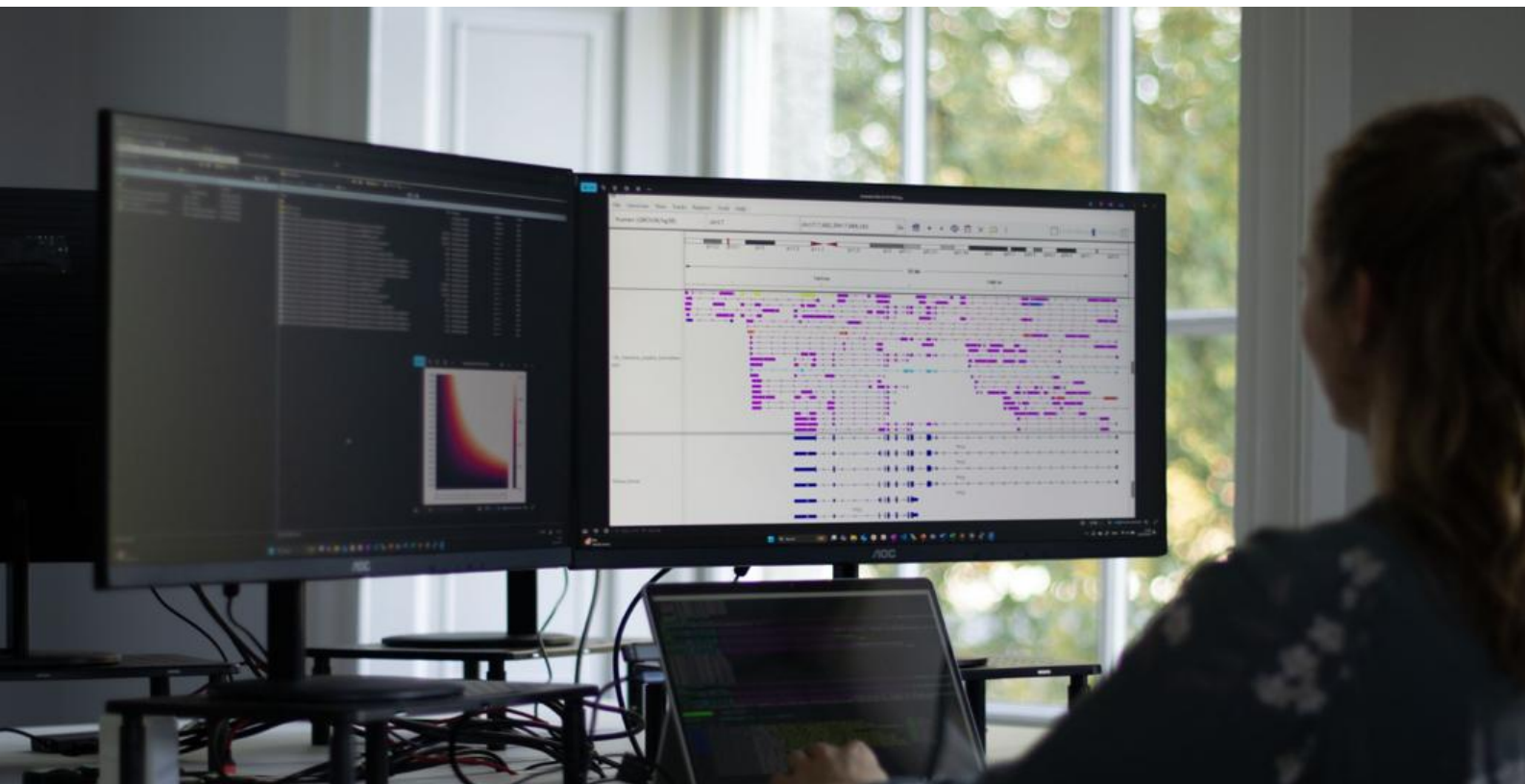
- Enhance financial and operational systems, processes, tools, and control systems
- Ensure efficient use of resources and manage the financial aspects of bespoke projects
- Direct and champion new technology within the finance function and in the wider business as required
- Contribute to and oversee the drafting, negotiation, review, agreement and renewal of customer contracts
- Monitor contract terms and ensure full financial gain is made in accordance with terms
- Support in the creation of contract terms for advisors/contractors/employees

International Expansion and Tax Strategy

- Provide strategic oversight of international financial operations, including cross-border tax strategy, regulatory compliance, and multi-jurisdictional financial reporting (specifically in the US and UK)

Corporate Governance and Risk Management

- Identify and mitigate financial risks, ensuring the company's long-term viability
- Oversee the company's financial controls and ensure compliance with legal and regulatory requirements in all operating regions
- Manage financial risk and strengthen controls to maintain investor confidence and sale readiness





Experience & Qualifications

- Chartered Accountant or similar qualification
- Proven experience as a CFO in a high-growth, scaleup environment, ideally within the bio-tech sector, although other transferable sectors will be considered
- Strong expertise in managing the fundraising cycle, including due diligence, investor relations, and successfully driving new fundraising. Familiarity and experience with government grants would be welcome
- Demonstrable experience scaling businesses internationally, particularly in B2B environments with exposure to US and global markets
- Deep understanding of financial forecasting, budgeting, and analysis, coupled with the ability to balance cost control with aggressive growth
- Expertise in corporate governance, risk management, and regulatory compliance across multiple jurisdictions (UK and US in particular)
- Exceptional written and verbal communication skills, with the ability to convey complex financial data in an understandable way to both the board and investors
- Experience managing equity structures and capital raising efforts, ensuring the business is well-positioned for future investment or acquisition
- Collaborative leadership style, with a focus on team development and fostering a culture of growth and high-performance

Personal Attributes

- Adopts a forward-thinking approach to finance and business growth
- Exceptional stakeholder / shareholder management and engagement expertise
- Strategic thinker with strong business acumen and an innovative approach
- Ability to have difficult conversations, constructively challenging and providing solutions
- Process-oriented with a data-driven mindset and someone who can pivot at pace
- Exceptional communication and interpersonal skills at all levels
- High levels of integrity and dependability
- Strong leadership and organisational skills
- Teambuilder and collaborator
- Robust operator who is willing to roll their sleeves up
- High levels of emotional intelligence to help navigate change and Board dynamics
- Proactive and innovative with a drive for continuous improvement



Remuneration:

An attractive salary and benefits package is on offer, commensurate with background and experience required for the role. Equity may be available for this appointment.

Recruitment Process:

The search and selection process of this assignment is being managed by advising consultant, Sophie Randles, Director at Livingston James, and supported by Kirsty Mclardy, Head of Research.



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Selected candidates will then be invited to interview with the Wobble Genomics team. All third-party applications, enquiries and direct approaches to Wobble Genomics will be referred to Livingston James.

Wobble Genomics is an equal opportunities employer and positively encourages applications from suitably qualified and eligible candidates regardless of sex, race, disability, age, sexual orientation, gender reassignment, religion or belief, marital status or pregnancy and maternity.



Livingston James

A blue logo on a white lab coat. The logo consists of a cluster of blue dots of varying sizes, with a dashed line extending from the top right. Below the dots, the word "Wobble" is written in a large, blue, sans-serif font, and the word "GENOMICS" is written in a smaller, blue, all-caps, sans-serif font below it.

Wobble
GENOMICS

The Wobble GENOMICS logo, featuring a blue cluster of dots of varying sizes with a dashed line extending from the top right, above the text "Wobble" and "GENOMICS".

Wobble
GENOMICS